



Edge Tech

Intelligent Recruiting Starts Here

Our talent solutions

(UK) 01908 382 398 • (US) +1 (628) 254 5056

www.edgetech.ai • info@edgetech.ai



About us

Edge Tech is the **market leader in intelligent automation recruitment**, helping scaling businesses build high-performing teams through our bespoke talent solutions.

Our 20 years of combined experience in emerging technologies means we're well placed to provide credible and expert advice. And we do it across the **UK, Europe, US** and **Canada**.



Our talent solutions

Whether you're seeking a key individual or need to build a top-tier tech team from the ground up, our solutions are designed to help you effortlessly exceed your hiring goals.



Exclusive partnership



Key hire



**Edge TaaS
(Talent as a Service)**



Contract hiring





Exclusive partnership

The go-to solution for those essential positions you simply can't afford to get wrong.

Features

- Bespoke recruitment plan
- Market data and competitor analysis
- Free marketing and advertising campaigns
- Paid on success model

How it works

- 30% of first year's basic annual salary paid on successful placement
- 3-month free replacement rebate





Key hire

An end-to-end permanent recruitment solution that guarantees success.

Features

- Bespoke recruitment plan
- Company co-branded marketing and advertising campaigns
- Dedicated application tracking system and client portal
- Tech first “deep-searching” to create unparalleled long-lists from our team of dedicated senior delivery consultants

How it works

- 25% of first year’s basic annual salary paid on successful placement
- Upfront partnership payment on commencement of search (deducted from final fee value)
- 6-month free replacement rebate





Edge TaaS (Talent as a Service)

A fully outsourced talent team that can be set up in as little as 24 hours that handles all of your recruitment needs.

This is our
most popular
solution!

Features

- Best-in-class recruitment technology
- Company co-branded marketing pack and advertising campaigns
- Talent pipelining and market mapping
- Competitor analysis

How it works

- Select a salary pot totalling the amount of hires you predict you will make over 6 or 12 months

Example: 10 hires at an average salary of 45k creates a 450k salary pot. 20% of 450k = 90k divided by 12 makes the monthly payment 7,500

- This is completely flexible, so while we have predicted this as 10 x 45k roles, this could also be used for 5 x 90k roles, or 15x 30k roles, or a mix of any salaries
- The larger the salary pot the lower the fee %
- Ability to pause and top up this solution when required
- 12-month free replacement rebates
- 65% time-saving efficiency
- 120,000 average annual savings





Contract hiring

Outsource your projects to onshore, nearshore or offshore experts.

Features

- A modern alternative to expensive consultancy options
- Detailed progress reports
- Full accountability and insurances
- Best-in-class professionals within 24 hours
- Globally sourced talent – on shore, near shore or offshore
- Deliver completed work against milestones, managing the entire process from scoping, team construction through to test and delivery

How it works

- Statement of Works tailored to your requirements
- Various fee structures based on T&M, Milestones or a combination of both



The sectors we recruit for

Our team of experts recruit for a wide range of **tech, sales** and **operational roles**, including **robotic process automation, intelligent automation, machine learning, artificial intelligence, process mining,** and **data science**.



Who we work with

We work with fast-growing scale-ups looking to expand their team with the most talented technical, sales and operational specialists in the world.



“Edge Tech’s work has been super valuable for us since we are a growth company so we are always searching for new resources. It’s important for us to have a partner who we can trust and who can find the talent quickly.”

Teemu Vieruaho, Head of Intelligent Automation at Digital Workforce Services Ltd

Deloitte.

 **DIGITAL WORKFORCE™**

***ISG®**

kore.ai

LAIYE

O₂

 **PolyAI**

 **Robocorp**

 **thoughtful**

UiPath

 **Virgin media**

**Volkswagen
Financial Services**



Are you ready to win the race for top talent?

We have an extensive network of technical, sales and operational specialists waiting for their next challenge. Get in touch using the details below and we'll fill your perm and interim positions – often in as little as 48 hours.

Contact us on the details below to see how we do it.

 UK: 01908 382 398 | USA: +1 (628) 254 5056

 info@edgetech.ai

 www.edgetech.ai

 Find us on LinkedIn